SOLICITATIONS AND BID DOCUMENTS



UNDERSTANDING PURCHASING PROTOCOL

FEDERAL PURCHASING

Procurements valued
<\$2,000-\$10,000* GPC Card
<\$25,000 3 quotes needed</pre>

Procurements valued \$25,000-\$250,000

#1

Small business set-aside, which includes HUBZone or 8(a) or SDVO or ED/WOSB

#2

Full and open competition (unrestricted; not set-aside if no small businesses available)

Procurements valued Over \$250,000

#1

Consider HUBZone or 8(a) or SDVO or ED/WOSB first

#2

Small business set-aside

<u>#3</u>

Full and open competition (unrestricted; not set-aside if no small businesses available)

Micropurchases (GPC card purchases):

<\$2,000 construction, <\$2,500 services, <\$10,000 commodities</p>
Needs from those amounts up to \$25,000: requires three quotes only

LA PUBLIC BID LAW TITLE 38 STATE AND LOCAL PURCHASING

MATERIALS AND SERVICES

Purchase card <\$1k Informal Bids "Prudent Person Standard" \$1k-\$10k 3 Quotes \$10k-\$30k Sealed Bids >\$30k

*CONSTRUCTION/Public Works

threshold \$250,000
less than < "informal bids" (pick and choose)
variable posting time
more than > sealed bids (competitive)
posted 28 days 3x

SBA Womanowned Small Business SBA Economicallydisadvantaged Woman-owned Small Business

SBA Small
Disadvantaged
Business

SBA Servicedisabled Veteranowned Small Business

SBA HUBZone

SBA 8(a) Program

VA CVE

LaDOTD DBE & SBE

Opportunity Caddo City of Shreveport Fair Share Minority Business Enterprise (MBE) -\$\$\$ Women's Business Enterprise (WBE) -\$\$\$

CERTIFICATIONS AVAILABLE

SOLICITATIONS

COMMON TYPES

COMMON TERMS

- Solicitation
- Request for Quote (RFQ)
- Request for Proposal (RFP)
- Invitation for Bid (IFB)/Invitation to Bid (ITB)
- Request for Statement of Qualifications (RFS)
- Pre-Solicitation Notice (PSN)
- Sources Sought Notice (RFI)
- Solicitation Modification no change
- Amendment change or cancellation
- Combined Synopsis/Solicitation
- Award Notice

- Bid package is a set of documents that a bidder uses to develop a proposal
- Solicitations used by the government typically come as a
 - Request for Quote (RFQ)
 - Request for Proposal (RFP)
 - Invitation for/to Bid (IFB or ITB)
 - *Sources Sought (RFI)

SOLICITATIONS

- Bid Opening Date, Time, and Location
- Site visit information (is it mandatory?)
- Statement of Work
- Evaluation Factors (i.e., Past Performance)
- Required registrations/certifications
- Q&A
- Attachments
- Instructions for submission
- Number of copies to submit
- Bonding and insurance requirements

THINGS TO PAY ATTENTION TO...

SAM

LAPAC

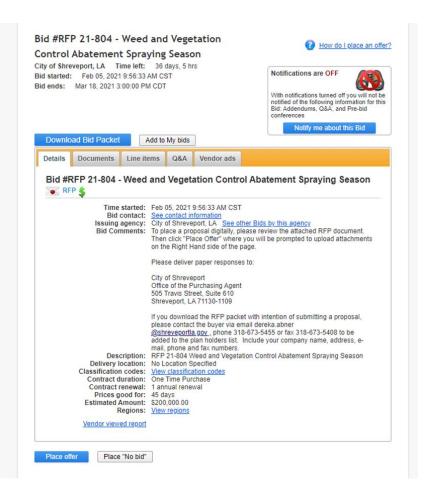
LaDoTD

BidSync

BidExpress

PTAC Bid Matching Program

PROCUREMENT WEBSITES



BidSync

PTAC MONTHLY TRAINING AND ONE-ON-ONE COUNSELING

Introduction to Government Contracting

SAM/DSBS Registrations Certifications for Set-Asides How to Get a GSA Schedule

Understanding and Locating Solicitations

Proposal Writing

Teaming and JV Arrangements

Marketing

SBIR/STTR for Research and Development

Cybersecurity

Contracting During
Disasters/Doing
Business with FEMA

AND MORE!

nwlaptac.org/events

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NWLA PTAC services are free of charge